C2425-3
5/7/87

CIT36591895 6K0083
K KENDRICK
CONGRESSIONAL INFORMATION S B
4520 EAST WEST HWY-300
BETHESDA MD 20814

WasteExpo Report

- Hazardous Wastes
- Collection Technology
- Resource Recovery

Infrastructure Progress Predicted

Special Section: Public Finance '87

AMERICAN CITY & COUNTY®

VBPA

May 1987 Vol. 102, No. 5

SPECIAL REPORT

38 Analysis Limits Reactive Management
Infrastructure management programs can help local governments execute fiduciary responsibilities properly.

COVER STORY

40 Managing Wastes
Cover photo courtesy of Malcolm Pirnie
Waste collection, disposal, hazardous wastes, landfills and resource recovery are interrelated concerns of the waste mangement industry. ☐ **42** Automated Collection Reduces Labor Costs ☐ **44** North Hempstead Adopts Mandatory Recycling ☐ **46** Trenches Stop Seepage ☐ **48** Hazardous Material Spills and the Local Response ☐ **50** Newark Prepares Hazardous Substance Safety Programs ☐ **54** Options Are Available for Resource Recovery ☐ **56** Olmsted County Builds Residential Plant ☐ **58** Product Review: Waste Equipment

PUBLIC FINANCE

PF 1 Public Finance '87
In this special supplement, several key financial issues affecting city and county officials in all operations are discussed. ☐ **PF6** How To Get Along Well with the Rating Agencies ☐ **PF8** Tips for the Meeting ☐ **PF10** Outside Review Analyzes Treasury Management ☐ **PF12** Competing Over Real Estate ☐ **PF16** Excess Insurance Alternative Provides Risk Management ☐ **PF18** Pittsburgh's Bond Rating Rebounds ☐ **PF20** Using Wrap-up Insurance To Reduce Construction Costs ☐ **PF22** Pension Planners Consider Real Estate Investments ☐ **PF24** Advance Refunding of Debt

EDITORIAL BOARD

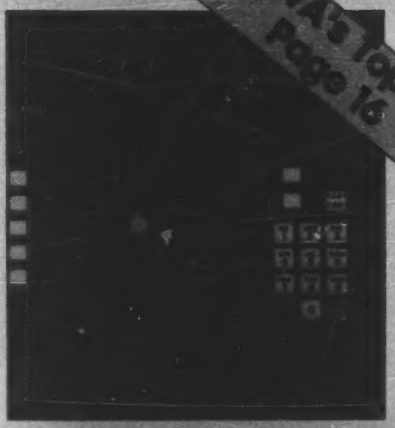
87 Infrastructure Tops Agenda
Members of the *American City & County* Editorial Advisory Board say priorities are shifting for financing and implementing projects. ☐ **89** A Bottom-line Decision ☐ **92** Exploring Landfill Gas

CONVENTIONS & TOURISM

96 Unlocking Tourism's Potential
With $30 billion a year in potential revenue at stake, more communities are developing plans to capture the travel dollar. ☐ **98** Unique First Impression Key to Increasing Tourism ☐ **100** Bill Brings Connecticut Regional Tourism Districts ☐ **102** Astute Planning Keys San Antonio Effort ☐ **105** Savannah Offers Visitors Array of Firsts ☐ **106** Babbitt Promotes Tourism in the Wilderness

COLUMNS

20 Office Automation
22 Financial Management
26 Inside Washington



PF 1 Public Finance '87

40 Waste Management

96 Tourism's Potential

DEPARTMENTS

28 Across America
8 Calendar
117 Classified
4 Editor's View
120 Municipal Cost Indexes
108 New Products
16 Newsmakers
114 Professional Services
12 Readers' Forum
107 Resource Recovery
113 Services & Contracts
112 Video & Print

American City & County is published monthly by Communication Channels, Inc., George E. Fowkes, Chairman of the Board; B. J. Kotsher, President; Scott Smith, Secretary; Buford Bryant, Treasurer. Editorial and advertising offices at 6255 Barfield Road, Atlanta, GA 30328. Telephone 404-256-9800. American City & County is a registered trademark of Communication Channels, Inc. © 1987 by Communication Channels, Inc. Application to mail at Second Class Postage paid at Atlanta, GA and at additional mailing offices. Subscription rates: U.S.A., 1 year $42; 2 years, $70; Canada and Mexico, 1 year, $45; Foreign, 1 year, $60; overseas air mail, $107; Single copies, $3.50. The opinions expressed by authors and contributors to American City & County are not necessarily those of the editors or publisher. Articles appearing in American City & County may not be reproduced in whole or in part without permission of the publisher. Microfilm copies of American City & County are available from Xerox University Microfilms, Ann Arbor, MI 48109. Postmaster: Please send form 3579 to Circulation Department, American City & County, 6255 Barfield Road, Atlanta, GA 30328.
ISSN 0149-337X

MUNICIPAL COST INDEXES

The **Municipal Cost Index** for May continued its slow rise, reaching 343.9. The **Construction Cost Index** also continued to rise slowly, as did the **Consumer Price Index**. The **Producer Price Index** rose more than half a point to 302.7, a significant gain after a year-long slump.

Products in this month's marketbasket showed few changes. Rising slightly were diesel fuel, internal combustion engines, mixed fertilizers, foundry products and plywood, among others. Products losing ground included industrial chemicals, paper, tires, trucks and coal.

— Compiled by Joe Morris

THIS MONTH'S MARKETBASKET

	Current Index	Percent Change From: Last Month	Last Year
Air Conditioners	149.6	.1	.9
Apparel	183.8	−.4	.2
Asphalt Roofing	369.8	−.3	−8.8
Books	143.3	.2	4.2
Chemicals, Industrial	323.4	−.2	−3.5
Coal	535.5	−.3	−.8
Concrete Products	325.1	0	0
Construction Machinery	371.4	.2	1.6
Diesel Fuel	421.1	5.0	−17.1
Electric Components	203.3	.2	1.7
Electric Lamps	347.8	.4	−.8
Electric Power	443.5	−.1	−3.6
Engines, I.C.	360.6	1.9	3.3
Fans, Blowers	369.9	.4	.7
Fertilizers, Mixed	251.5	3.5	−.9
Floor Coverings	197.7	.1	1.4
Flow Instruments	238.7	.1	1.8
Footwear	263.8	−.3	1.3
Foundry Products	363.0	−.2	−.6
Fuel Oil No. 2	446.5	1.8	−12.0
Furniture	323.0	.1	2.6
Gasoline	368.8	6.2	−22.0
Generator Sets	352.8	.2	.7
Glass	234.4	.1	2.0
Glass Containers	404.7	.9	3.9
Gypsum Products	341.4	−.9	−5.7
Hardware	305.4	.6	−1.7
Heating Equipment	271.5	0	2.5
HVAC Controls	131.7	.2	3.8
LP Gas	340.3	10.1	−41.0
Lubricants	352.1	3.6	−7.5
Lumber	323.8	1.2	6.4
Metal Fabrications	316.7	.3	.4
Millwork	321.6	.3	3.1
Motor Vehicle Parts	359.9	0	.8
Mowers	263.6	0	.2
Natural Gas	1086.0	1.8	−14.8
Office Machines	156.9	.1	2.0
Paint	281.4	0	1.0
Paper	318.1	.9	5.5
Passenger Cars	238.1	−3.6	3.5
Plumbing Fixtures	331.8	2.4	4.9
Plywood	237.2	1.7	3.7
Portland Cement	351.2	1.0	−2.6
Residual Fuel	625.2	18.3	−17.4
Sand, Gravel	325.0	1.1	3.5
Sanitary Papers	384.3	1.1	.9
Soaps, Detergents	275.2	.3	−.3
Sporting Goods	208.6	.6	2.5
Steel Mill Products	353.3	.1	1.9
Struc. Clay Products	312.2	.3	3.7
Switchgear	287.2	.3	1.3
Tires, Tubes	232.0	−.3	−1.8
Transformers	236.5	0	.9
Trucks	345.9	−.3	1.6
Valves	108.0	.3	1.7
Wire, Cable	204.8	−.3	−.9
Wiring Devices	379.3	−.1	2.5

At-A-Glance Changes

MUNICIPAL COST INDEX

Last Year 337.6 — Last Month 342.7 — This Month 343.9

Percent Change From Last: Month .4 Year 1.9

CONSTRUCTION COST INDEX

Last Year 368.6 — Last Month 379.7 — This Month 380.4

Percent Change From Last: Month .2 Year 3.2

CONSUMER PRICE INDEX (BLS)

Last Year 327.5 — Last Month 333.1 — This Month 334.4

Percent Change From Last: Month .4 Year 2.1

PRODUCER PRICE INDEX (BLS)

Last Year 304.7 — Last Month 300.9 — This Month 302.7

Percent Change From Last: Month .6 Year −.7

These figures are calculated on a base year of 1967.

QUARTERLY MUNICIPAL TRENDS

	Current Level	Percent Change From: Last Qtr.	Last Year
Receipts	629.1B	2.9	7.7
Federal Grants	97.7B	9.5	−3.8
Durable Purchases	23.6B	3.1	9.8
Consumables	37.6B	2.7	−6.0
Services	387.4B	2.3	8.0
Structures	309.8B	2.3	7.6
Salaries, Wages	64.8B	−2.4	18.7
Surplus	64.0B	8.7	7.6
Employment	14.049M	.36	2.4